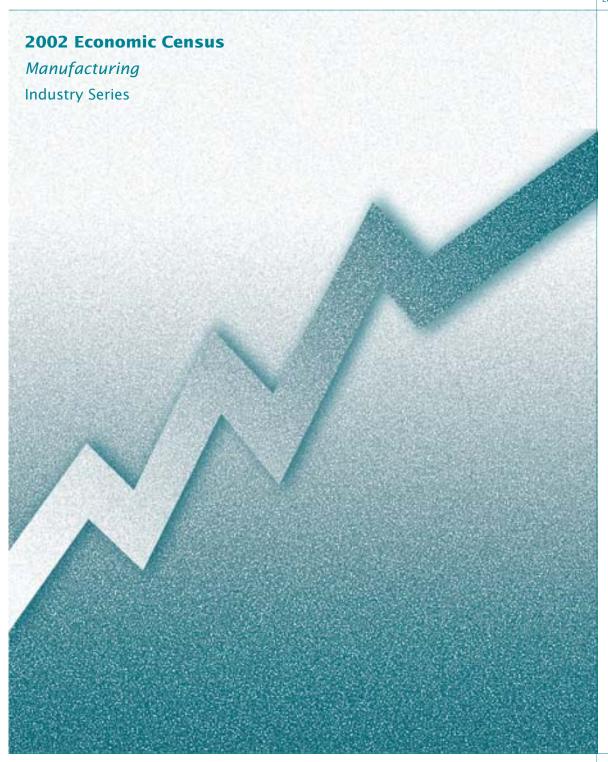
Dental Equipment and Supplies Manufacturing: 2002

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Helping You Make Informed Decisions

U.S. Department of Commerce Economics and Statistics Administration U.S. CENSUS BUREAU



Table 1. Historical Statistics for the Industry: 2002 and Earlier Years

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

		All	All employees		Pro	oduction worl	kers		Total	Total	Total capital
Industry and year ¹	Com- panies ²	estab- lish- ments ³	Number ⁴	Payroll (\$1,000)	Number ⁴	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)		expendi- tures (\$1,000)
339114, Dental equipment and supplies											
manufacturing2002	852	875	16 764	678 254	9 862	17 198	273 457	2 013 518	1 099 773	3 087 183	156 209
2001 2000	N N	N N	17 734 17 157	696 790 656 665	10 978 10 690	21 340 20 645	310 215 291 038	2 046 168 1 911 179	1 157 145 1 079 428	3 174 498 3 008 381	122 276 82 314
1999	N	N	18 137	662 509	11 490	21 864	291 515	1 893 899	1 056 340	2 931 978	80 470
1998 1997	N 849	N 873	18 495 17 806	643 955 605 765	12 064 11 646	22 934 21 694	300 755 281 684	1 782 821 1 717 856	1 028 296 957 869	2 836 899 2 666 147	85 662 71 565

¹Statistics presented for years ending in 2 and 7 are census data. Interim census years are derived in a representative sample of manufacturing establishments canvassed in the Annual Survey of Manufactures (ASM).

²For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

³Includes establishments with payroll at any time during the year.

⁴Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

Table 2. Industry Statistics for Selected States: 2002

[States that are a disclosure or with less than 100 employees are not shown. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographical definitions, see note at end of table. For information on geographic areas followed by *, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

		All establishments ²		All employees		Production workers						
Industry and geographic area	E¹	Total	With 20 em- ploy- ees or more	Number ³	Payroll (\$1,000)	Number ³	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	Total cost of materials (\$1,000)	Total value of shipments (\$1,000)	Total capital expendi- tures (\$1,000)
339114, Dental equipment and supplies manufacturing												
United States. Alabama. Arizona. California Colorado Connecticut Florida Illinois Kentucky Maryland Michigan.	1 1 4 - 3 6 2 - 5	875 9 16 171 26 10 43 48 5 12	150 2 1 31 6 5 8 8 2 2 3 3	16 764 139 119 3 209 518 552 436 1 316 219 136 415	678 254 4 016 3 499 142 210 19 912 23 002 15 049 55 991 7 336 4 854 17 255	9 862 59 78 1 804 209 311 308 624 143 101 284	17 198 118 84 2 798 290 590 520 1 197 252 152 329	273 457 1 339 1 421 51 301 6 202 8 847 8 295 20 383 3 386 2 540 8 952	2 013 518 16 982 5 751 607 832 35 704 64 083 28 680 175 945 15 848 5 328 73 707	1 099 773 13 481 2 466 415 489 26 742 60 187 9 354 96 856 7 701 1 801 36 247	3 087 183 28 135 8 185 1 025 037 56 920 123 083 37 410 275 988 24 125 7 129 106 304	156 209 1 902 347 25 352 2 990 5 110 1 350 10 646 518 235 1 150
Minnesota Missouri New Jersey New York North Carolina Ohio Oregon Pennsylvania Tennessee Texas Washington Wisconsin	7 2 1 5 5 1 1 2 4 2	19 16 34 53 19 26 35 33 11 41 23	2 3 10 10 2 2 8 9 2 5 7 1	192 306 898 579 135 252 1 408 1 010 409 350 351 388	6 813 10 862 34 889 24 436 4 348 8 427 68 844 41 849 10 831 11 233 14 068 16 689	137 209 545 370 106 173 811 613 358 245 245 230	193 352 1 060 701 149 265 1 719 1 132 711 328 375 487	2 937 5 425 15 952 11 717 2 044 4 651 27 809 18 350 7 970 4 925 6 225 8 096	12 712 37 303 78 793 63 812 11 312 18 991 178 528 112 630 33 853 23 988 32 122 60 409	6 314 10 838 22 493 76 204 5 736 8 054 67 204 65 441 10 826 11 716 16 397 11 920	18 612 48 370 98 462 138 386 17 164 26 462 245 306 177 829 39 522 36 091 48 519 72 332	795 2 149 9 035 10 016 694 605 13 181 4 435 2 379 1 061 1 234 1 498

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

²Includes establishments with payroll at any time during the year.

³Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

Detailed Statistics by Industry: 2002

[Data based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). For information on confidentiality protection, sampling error, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Item	Value
339114, Dental equipment and supplies manufacturing	
Companies ¹ number	852
All establishments ²	875 725 116 34
All employees3 number. Total compensation \$1,000 Annual payroll \$1,000 Total fringe benefits \$1,000	16 764 812 537 678 254 134 283
Production workers, average for year	9 862 9 874 10 078 9 628 9 849
Production worker hours	17 198 273 457
Total cost of materials	1 099 773 798 081 250 600 1 727 12 970 36 395
Quantity of electricity purchased for heat and power	180 145 D
Total value of shipments \$1,000 Primary products value of shipments \$1,000 Secondary products value of shipments \$1,000 Total miscellaneous receipts \$1,000 Value of resales \$1,000 Contract receipts \$1,000 Other miscellaneous receipts \$1,000	3 087 183 2 610 313 88 658 388 212 354 485 2 884 30 843
Primary products specialization ratio percent. Value of primary products shipments made in all industries \$1,000. Value of primary products shipments made in this industry \$1,000. Value of primary products shipments made in other industries \$1,000.	97 2 850 476 2 610 313 240 163
Coverage ratiopercent	92
Value added	2 013 518
Total inventories, beginning of year \$1,000. Finished goods inventories \$1,000 Work-in-process inventories \$1,000 Materials and supplies inventories \$1,000.	394 141 174 658 83 002 136 481
Total inventories, end of year \$1,000 Finished goods inventories \$1,000 Work-in-process inventories \$1,000 Materials and supplies inventories \$1,000	411 274 195 667 88 101 127 506
Gross value of depreciable assets (acquisition costs) at beginning of year	803 984 156 209 34 352 121 857 4 207 18 714 98 936 72 686 887 507
Depreciation charges during year\$1,000	63 929
Total rental payments \$1,000. Buildings and other structures \$1,000 Machinery and equipment. \$1,000	45 089 30 678 14 411
Total other expenses ⁴ \$1,000. Response coverage ratio ⁵ percent. Repair and maintenance services of buildings and/or machinery ⁴ \$1,000. Communications services ⁴ \$1,000. Legal services ⁴ \$1,000. Accounting, auditing, and bookkeeping services ⁴ \$1,000. Advertising and promotional services ⁴ \$1,000. Expensed computer hardware and supplies and purchased computer services ⁴ \$1,000. Refuse removal (including hazardous waste) services ⁴ \$1,000. Management consulting and administrative services ⁴ \$1,000. Taxes and license fees ³ \$1,000. All other expenses ⁴ \$1,000.	379 378 84 12 907 10 389 15 389 8 800 56 315 4 976 1 952 22 120 13 015 233 516

¹For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.
2Includes establishments with payroll at any time during the year.
3Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.
4Based on Annual Survey of Manufactures (ASM) sample data.
5A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight) for those Annual Survey of Manufactures (ASM) establishments that reported to the weighted total employment for all ASM establishments classified in this industry.

Note 1: The amounts shown for other expenses reflect only those services that establishments purchase from other companies.

Note 2: The data in this table are based on the 2002 Economic Census and the 2002 Annual Survey of Manufactures (ASM). To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

Table 4. Industry Statistics by Employment Size: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Employment size class			All emp	oloyees	Pi	roduction worke	rs		Total	Total	Total capital
		All estab- lish- ments ²	Number ³	Payroll (\$1,000)	Number ³	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)	value of shipments (\$1,000)	expendi- tures (\$1,000)
339114, Dental equipment and supplies manufacturing											
All establishments Establishments with — 1 to 4 employees	1 8 3 4 3 - 2	875 411 167 147 88 28 22 9	794 1 154 1 957 2 665 1 795 3 270 3 033	29 968 39 029 66 97 913 65 899 146 439 129 719	9 862 524 785 1 321 1 858 1 132 1 708 1 555	17 198 829 1 074 1 851 3 337 2 245 3 129 2 704	273 457 13 554 17 752 30 622 50 385 29 030 56 965 44 040	2 013 518 68 881 89 174 145 512 227 978 187 159 460 574 551 964	1 099 773 31 351 39 288 62 226 111 004 109 375 410 435 235 757	3 087 183 100 339 128 934 207 879 337 392 293 434 865 792 770 320	156 209 5 149 3 893 7 208 14 247 14 79 30 891 19 241
500 to 999 employees 1,000 to 2,499 employees 2,500 employees or more	_ _ _	3 - -	2 096 - -	102 301 - -	979 - -	2 029 - -	31 109 - -	282 276 - -	100 336 - -	383 093 - -	60 786 - -
Administrative records ⁴	9	349	662	25 314	441	713	11 024	59 296	28 085	87 378	4 364

¹Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown where estimated data account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

¹Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

⁴Some payroll and sales data for small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate statistics for these small establishments. Data are also included in respective size classes shown.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

Table 5. Industry Statistics by Primary Product Class Specialization: 2002

[Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note at end of table. For meaning of abbreviations and symbols, see introductory text]

Industry or product class code Industry or primary product cla		All estab- lish- ments ¹	All employees		Pr	oduction work	ers		Total	Total	Total capital
	Industry or primary product class		Number ²	Payroll (\$1,000)	Number ²	Hours (1,000)	Wages (\$1,000)	Value added (\$1,000)	cost of materials (\$1,000)	value of shipments (\$1,000)	expendi- tures (\$1,000)
339114	Dental equipment and supplies manufacturing	875	16 764	678 254	9 862	17 198	273 457	2 013 518	1 099 773	3 087 183	156 209
3391141 3391143	Dental professional equipment and supplies	145	10 080	431 723	5 391	9 930	159 102	1 461 304	654 516	2 087 380	126 959
	supplies	134	3 023	113 813	1 958	3 322	50 910	281 051	327 125	610 306	12 383

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

¹Includes establishments with payroll at any time during the year.

²Number of employees figures represent average number of production workers for pay period that includes the 12th of March, May, August, and November plus other employees for payroll period that includes the 12th of March.

Table 6a. Products Statistics: 2002 and 1997

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

		Number of		Product shipments		
Product code	Product	companies with shipments of \$100,000 or more	Quantity of production for all purposes	Quantity	Value (\$1,000)	
339114	Dental equipment and supplies manufacturing	N N	X	X	2 850 476 2 336 828	
3391141	Dental professional equipment and supplies	N	X	X	1 893 945	
33911411	Dental professional equipment	N N	X	X	1 583 987 658 333	
3391141101	1997 Dental chairs	N 17	X	X	685 022 137 168	
3391141106	Dental instrument delivery systems (dental units)	20 22	X X X X X X X	X	93 775 113 380	
3391141111	1997 Dental hand pieces	16 18	X	X X X X X X X X	119 138 118 581	
3391141116	Dental hand instruments, including broaches, cutting	19	X		94 273	
	instruments, forceps, and pliers	21 23	X X	X X	155 166 132 753	
3391141121	Other dental professional equipment, including dental lasers (excluding X-ray equipment)	31	X	x	134 038	
33911412	Dental professional supplies	47 N	X X X	X X X	245 083 1 172 543	
3391141226	Dental tools for use with dental hand pieces, including burs,	N			876 308	
	disks, abrasive points, diamond points, and wheels	22 14	X X	X	133 873 78 292	
3391141231	Dental alloys for amalgams	11 7	X	X X X	87 973 41 294	
3391141236	Dental impression materials, including alginates and silicones	28	Х		168 094	
3391141241	Dental cements and other nonmetallic filling materials	21	X X	X	148 776 332 581	
3391141246	Other dental professional supplies	18 68	X X	X	127 111 450 022	
3391141Y	Dental professional equipment and supplies, nsk	79 N	X X	X	480 835 63 069	
3391141YWV	Dental professional equipment and supplies, nsk	N N N	X X X X X X X	x x x x x x x x	22 657 63 069 22 657	
3391143	Dental laboratory equipment and supplies	N N	X	X X	650 970 502 813	
33911431	Dental laboratory equipment and supplies	N N	X X	X X	645 244 500 383	
3391143101	Dental laboratory equipment, including benches, blow pipes, casting machines, flasks, furnaces, lathes, polishing units, and presses	44			67 868	
3391143106	Precious dental metals, including gold, platinum, and silver	16 107	X X X	X	32 102 260 522	
3391143111	Nonprecious dental metals	11 22	X X X	X X X X X	257 808 49 852	
3391143116	Artificial teeth not customized for individual application,	14	X		45 651	
	excluding dentures	24 14	X X	X	14 631 81 804	
3391143121	Other dental laboratory supplies, including gypsums and waxes, bridges, crowns, dentures, and other orthodontic appliances (except artificial teeth) not customized for individual application	101	X	¥	252 371	
3391143Y	1997. Dental laboratory equipment and supplies, nsk	25 N	X	X X X	83 018 5 726	
3391143YWV	Dental laboratory equipment and supplies, nsk	N N	X X X	X X X	2 430 5 726	
	1997	N			2 430	
339114W	Dental equipment and supplies manufacturing, nsk, total	N N	X	X X	305 561 250 028	
339114WY	Dental equipment and supplies manufacturing, nsk, total	N N	X X	X X	305 561 250 028	
339114WYWW	Dental equipment and supplies manufacturing, nsk, for nonadministrative-record establishments	N N	X	X X	228 363 145 549	
339114WYWY	Dental equipment and supplies manufacturing, nsk, for administrative-record establishments	N N	X	x x	77 198	
	1997	N	x	â	104 479	

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

Product Class Shipments for Selected States: 2002 and 1997

[Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in Table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some states are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 2002. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, explanation of terms, and geographic definitions, see note at end of table. For information on geographic areas followed by *, see Appendix D. For meaning of abbreviations and symbols, see introductory text]

NAICS product class code	Product class and geographic area	Value of product shipments (\$1,000)
3391141	Dental professional equipment and supplies	
	United States. 2002.	1 893 945 1 583 987
	1997 California	596 787
	1997 Colorado	446 357 38 861
	1997 Connecticut	1 383 367 596 787 446 357 38 861 44 062 63 219 59 581
	1997 Florida	59 581 6 068
	1997 Illinois	10 495 201 253
	1997 New Jersey	59 581 6 068 10 495 201 253 151 211 65 284 60 053 60 217
	1997 New York	60 053 60 217
	1997 Oregon	166 682
	1997 Pennsylvania	176 428 125 077
	1997 Texas	140 260 4 890
	1997 Washington	9 964 27 430
	1997 Wisconsin	22 188 5 109
	1997	N
3391143	Dental laboratory equipment and supplies	
	United States. 2002. 1997.	650 970 502 813
	Alabama	4 231 N
	Arizona	3 020 N
	California	285 416 129 139
	Colorado	3 195 N
	Florida	9 052 N
	Illinois	25 185 24 341
	Michigan	15 166 5 823
	Minnesota	4 570 14 866
	Missouri	5 081 2 291
	New Jersey	21 980 12 990
	New York	64 518 138 540
	North Carolina	7 228 N
	Ohio	4 357 2 675
	Oregon	15 234 N
	Pennsylvania	3 246 N
	Tennessee	2 305 N
	Texas	8 000 N
	Washington	6 061 N
	1997	IN

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

Table 7. Materials Consumed by Kind: 2002 and 1997

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. Data based on the 2002 Economic Census. For information on confidentiality protection, nonsampling error, and explanation of terms, see note 2 at end of table. For meaning of abbreviations and symbols, see introductory text]

Material code	Material consumed	Quantity	Delivered cost (\$1,000)
339114	Dental equipment and supplies manufacturing		
00900001	Total materials	X	798 081
33120001	Steel shapes and forms (excluding castings, forgings, and fabricated metal products)	X	727 710 10 398
33200057	Fabricated metal products (excluding forgings)	X X X	17 085 50 110 N
33141901	Precious metals (gold, platinum, etc.), all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.)	X	232 231 141 172
32500006	Chemical, all types (including resins)	X	47 493 N
001900B7	Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic components	××	19 910 29 659
32610011	Fabricated plastics products (excluding gaskets)	X	35 214
32221001	Paperboard containers, boxes, and corrugated paperboard	X	32 028 30 790
00970099	All other materials and components, parts, containers, and supplies	X	25 544 202 519
00971000	Materials, ingredients, containers, and supplies, nsk	XXX	353 276 169 416 128 946

Note 1: For some establishments, data have been estimated from central unit values that are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: p-10 to 19 percent estimated; q-20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by S.

Note 2: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.